

CLUB review

The Official Voice of the Northern Ireland Federation of Clubs - Vol. 22 - Issue 3 2009

Enjoy **HARP** Sensibly Visit DRINKAWARE.CO.UK

REFRIGERATE
YOUR
TASTEBUDS.

COOL DOWN WITH
A PINT OF BRRR



Minutes of the Executive Meeting

Held in the H&W Welders F.S.C., on Saturday 18th April 2009

The Chairman, John Davidson, opened the meeting following which the Secretary was invited to read the minutes of the February meeting held at Whitehouse W.M.C. in February 2009. These were passed as a true record, proposed by Gerry Gallagher and Raymond Connor.

The Secretary, Bob McGlone then proceeded to read the minutes of the 2009 A.G.M. which was held at the King's Hall, Belfast and which was sponsored by Diageo.

At this point correspondence, received and responded to, was discussed in some detail. This included communications received from the Minister, Margaret Ritchie M.L.A., Lady Sylvia Hermon M.P. and Ken Nixon, Chairman of the Northern Ireland Sports Forum.

As it is anticipated we will soon be invited to address the Department for Social Development (DSD) Committee it was thought appropriate to update the heads of respective sporting bodies on developments in respect of the reforms we seek.

Following a very productive meeting in 2008 with Health Promotions Agency Chief Executive Dr Brian Gaffney we have requested a meeting with his successor Dr Rooney.

The Federation Secretary then read correspondence received from the DOE regarding a consultation paper on drink driving levels. This was given careful consideration and following an in-depth discussion on this important issue the view was that in view of the continuing carnage on our roads zero tolerance is the responsible and most sensible path to take.

The Secretary continued to read details of a forthcoming seminar on the new fire regulations which will bring Northern Ireland into line with the remainder of the UK. The seminar will be attended by the Secretary, Bob McGlone, Assistant Chairman, Brian McCartney and Assistant Treasurer, Jim Hanna on Wednesday 22nd April 2009 as other officers are engaged on CORCA business.

At this point the Treasurer, Davy Larmour, presented a financial report which was passed as a true record by Joe Patterson and Brian McCartney.

The Chairman gave a rundown of contacts via our helplines outlining problems encountered by various clubs and continued to confirm details of correspondence to John Spellar M.P. renewing what is an old and valued acquaintance and seeking his assistance in respect of our continuing work.

Details of the new SKY TV package available to clubs was welcomed with confirmation that a number of clubs have signed up and are benefiting from more advantageous rates. Sky's Ciaran Devine, who has been very helpful, has also been in contact with executive committee member Gerry Gallagher with positive moves to service clubs in the North West.

The PRO, Harry Beckinsale, confirmed that he is finalising arrangements for the Annual Dinner and Dance in respect of table settings, menus and layout etc. In line with all previous years it was requested that members of the Federation executive committee be available to assist throughout the evening of the dinner.

Thanks were extended to the committee of H&W Welders for hosting the meeting and for the generous hospitality which followed.

As there was no further business the meeting was closed.

Bob McGlone, *Secretary*

REDUCE YOUR COSTS Reduce your carbon footprint

Switch your business to Airtricity and, not only will you be reducing your carbon footprint, you will also be reducing your energy costs.

At Airtricity we offer very competitive rates for businesses in Northern Ireland. We are also the only electricity provider who can supply 100% renewable energy.

So why not join over 9,000 satisfied customers in Northern Ireland who have already made a big difference to our environment, and to their energy costs.

Switch your business today
by calling 0845 603 444.

www.airtricity.com



N.I.F.C. HELPLINES

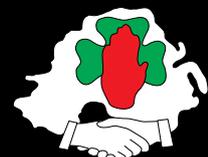
07889 800329

07889 800331

07889 681714

07889 800325

E-mail: info@nifederationofclubs.com



Federation Remain Focused



John Davidson,
N.I.F.C. Chairman.

Federation activity remains focused on providing improved legislation and services in order to assist the club sector.

Sky TV - An important recent development is the Sky TV package now available, which sees lower tariffs being applied. This welcome move will provide the opportunity for clubs to install or re-install Sky TV thus avoiding potential problems which can arise from

time to time with other services. It is just unfortunate that this was not available some years ago, however it's better late than never! Thanks is extended to Sky's Ciaran Devine for his assistance.

Contract of Employment - The contract of employment, available on our website, is currently being updated by the Labour Relations Agency. Clubs wishing to use this service should await the new format which will be available shortly. When modified to your individual club requirements the contract should be submitted to the Labour

Relations Agency for their approval. This of course remains a free service to clubs.

Registered Doormen - There is increasing concern and confusion in regard to the use of registered doormen in private member clubs. Adding to the confusion is the circulation of information by the Security Industry Authority (SIA) and now it now it appears local councils may be sending out similar information.

There should be clearer guidelines from these organisations as to just who is and who is not required to comply as it appears to be causing unnecessary alarm.

We are in the same position as private member clubs throughout the UK, in that we are excluded from the requirements of these new rules.

In order to assist private member clubs the Federation wish to outline that we are informed that doormen in the private member club sector, who more often than not are retired members, are not required to be registered. However should doormen be engaged through a security company, then that company and the doormen they engage must be registered.

You are therefore advised to beware of security companies contacting you with what may be misleading information, attempting to sign your club up to services which are not required.

Please contact the Federation helplines if you require advice on these or any other matters.



Northern Ireland's leading supplier and distributor of:

- Club gaming machines • Pool tables
- Digital juke boxes
- Quiz / Skill games
- Plasma / LCD TVs

OASIS RETAIL SERVICES
 4 Trench Road, Mallusk, Newtownabbey,
 County Antrim BT36 4TY
 Office Tel: 028 9084 5845

Siobhan Magill, Sales Manager
 Mobile: 0772 1537335
 Email: smagill@oasisrs.com



N.I.F.C.
A Federation of Clubs Partner




J.H.S.
ASSOCIATES





New 4% lager from Stella Artois



Triple filtered. Smooth lager.

2009 N.I. Federation of Clubs Annual Dinner & Dance



The N.I. Federation of Clubs annual dinner and dance was once again a tremendous success. The decision taken a couple of years ago to reduce numbers to allow for round tables was certainly a wise one as it affords more consideration to those in attendance in respect of visibility and conversing with other guests.

In his welcoming address the Federation Chairman, John Davidson, made reference to the global economic

climate continuing to capture the headlines, but that amidst this, and despite of it, the Federation are totally committed to continuing the pursuance of amendments to the clubs legislation and accounts regulation. He went on to explain that the Federation is delighted with the support given by respective political representatives and look forward to that support bringing forth improved conditions under which clubs can more ably meet the demands of both the present and the future. He added, it was more important than ever before to thank each and every one of our trade suppliers for their support and that it is increasingly important that we in return, where and when possible, utilise the services they provide to the club sector.

Making reference to club delegates, he expressed the view that those in attendance reflected the private member club family and that the Federation executive committee derived great satisfaction from the way in which club delegates, their partners and guests have supported this successful event year on year. At this point he said it would be remiss of him not to thank the Federation Secretary, Bob McGlone, Treasurer Davy Larmour, P.R.O. Harry Beckinsale and the members of the Federation's executive committee, who continue to support him tirelessly.

In conclusion he acknowledged the important role played by the sponsors of events such as this, stating that without such support things would be very much more difficult. The Chairman requested those present to join him in thanking Mr Jeff Tosh of Inbev, our sponsor this year. In response, Terry McCourt, representing Inbev, spoke on behalf of the company



Federation executive members (L-R) Joe Patterson, Harry Beckinsale, Tom McMinn, John Davidson, Davy Larmour, Des Moore and Brian McCartney pictured with (back right) Terry McCourt, Inbev and Terry Loughins, Diageo.

and invited guests. He was complimentary to the club sector, outlining the important economic role it plays, not only in regard to finance but also and importantly in regard to the employment of over 13,000 and the financial underpinning of sport in the province. It conclusion he went on to say that it is evident the industry has changed in recent times, but that nevertheless clubs are meeting the challenge.

The stay at home culture is very much to the fore presently, largely due to supermarket prices but this will most likely run its course. It seems the old saying that those who prepare best suffer less is truer now than ever before, as a number of clubs providing good entertainment and facilities for members seem to be coping a little better.

As in previous years the engaging of local artistes for the dinner and dance remained a priority. This year William Caulfield, renowned for his tribute to the late great James Young, was our bill topper. He provided an outstanding performance engaging the audience with a mix of stand up comedy and friendly banter. The climax of his show again focused on a James Young monologue, the emotions of which I feel certain touched everyone in the room. Leading local cabaret & dance band Contrast made a welcome return. On this occasion it was tremendous to see Janeen Whithers return to the band following a period with Van Morrison which saw her travel worldwide. The band was outstanding with the audience dancing right up to closing time.

Believe it or not, such is the undertaking of arranging this event, planning for next year will commence shortly.



1



2



3



4



5

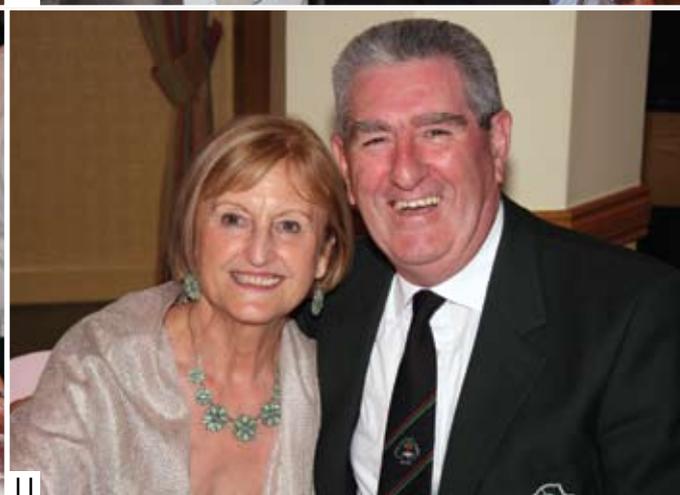


6



7

1. **Tom McMinn (left) with fellow members of the East Belfast Constitutional Club.**
2. **Mr & Mrs Tom McNaught, RAOB HQ, Belfast.**
3. **Mr & Mrs Tommy Brown with Mrs G. Brown from Greenisland.**
4. **Representatives from the Belfast Indoor Bowling Club.**
5. **Mr Raymond Connor, N.I.F.C. and Mrs Eileen Harris, Ulster Maple Leaf Club.**
6. **Members of the R.V.H. Club, Belfast.**
7. **Representatives from the Larne Boat Club.**



- 8. Representatives of the Windsor Snooker Club.
- 9. Representatives of the Clonard Hibs club.
- 10. Representatives from the Goodyear Social Club
- 11. Federation executive member, Joe Patterson with his wife Mary.
- 12. Federation executive member, Jim McCaul and colleague from the Crumlin Star Social Club.
- 13. Mr Ken Nelson, Classic Clubs & Pubs Ltd, and Ms Margaret McCullough.
- 14. Mr & Mrs Brian Brannigan.

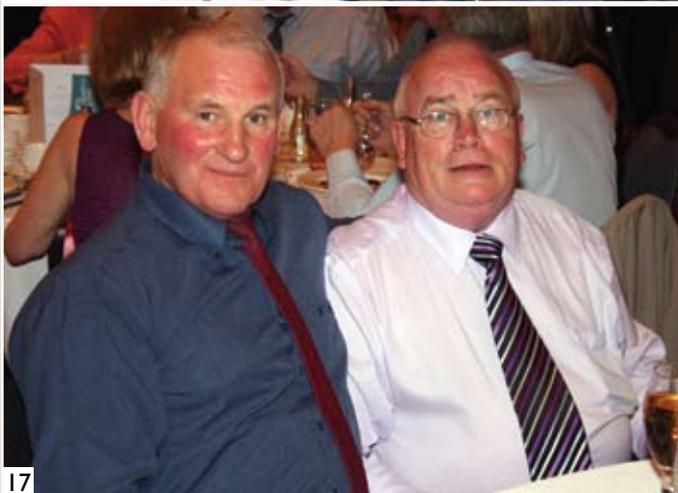




15



16



17



18



19



20



21

- 15. Representatives of Goodyear Social Club.
- 16. Mr & Mrs Sam Dinsmore, Computer Accounting Bureau.
- 17. Mr Hugh Stockman (right) and Sam Ingram from Bootle Street HPS, Belfast.
- 18. Mr Bob Christie and his wife Georgina.
- 19. Mr Cecil Martin & Mrs Jean Nesbitt, Ulster Sports Club, Belfast.
- 20. Mr & Mrs Sam Kyle from Newtownabbey.
- 21. Representatives from Taughmonagh Social Club.



22



23



24



25



26



27

- 22. **Representatives from the Brantwood and Falls Bowling Clubs.**
- 23. **(L-R) Mr Terry Loughins, Diageo, Mr Dermot Rollins, Rollins Club Insurance and Mr & Mrs McKay, Shean Dickson Merrick Solicitors.**
- 24. **Representatives from the RVH and Shamrock Social Clubs.**
- 25. **Representatives from the Dundela F.C., Belfast.**
- 26. **Son and daughter of the late Joe Elwood, N.I.F.C., John and Heather Elwood with Federation Treasurer, Davy Larmour.**
- 27. **'Contrast' featuring Janeen Whithers provided the music for the evening.**
- 28. **Mr & Mrs Laurence Shearer (Federation Accountant) with Federation PRO, Harry Beckinsale.**



28

The Chancellor Must Rethink Tax Rises

In these difficult times, clubs are not alone in feeling the pinch. Latest figures show that pubs are closing at the astonishing rate of six a day! Recent rises in the tax on alcohol - 4p on a pint of beer and 14p on a bottle of wine - are clearly having an effect.

While some argue that alcohol taxes are justified because of the social impact of drinking, our clubs are safe and responsible places and well-run clubs (and pubs) are certainly not part of the UK's binge-drinking problem. That's why alcoholics and binge drinkers favour cheap supermarket lager which can be consumed, unsupervised, at home.

In the past 18 months, however, the tax on beer has increased by almost 20% so now almost a third of the price of each pint of beer goes straight in tax.

At Westminster, many MPs hoped that the Chancellor would have had a rethink on increasing beer prices in his Budget but unfortunately any hopes held were dashed when he announced a further increase of 2%!



Controlling Your Club's Costs

More than ever in these tough financial times, it is important that clubs control their budgets.



There are several ways in which clubs can do this. First try to restrict over-ordering. One area where clubs fall down is the fact they order too much stock.

It is important not to over-order and where possible reduce the amount of stock to two weeks'. This may mean ordering more frequently, but it will mean cash stays in the bank longer, and if you do have bills to pay you are not faced with trying to shift stock quickly to cash profits.

Hiring of staff is also important; you should really look at the necessity of hiring new staff and take decisions about existing staff.

Does your club need refurbishment this year, or can it wait until next year? Against this however clubs must be aware that members tend to spend more and come in more frequently to a well-appointed club.

Clubs must practise bank reconciliation on a regular basis. You must study your bank balance each month.

P & F AMUSEMENTS

Part of P&F Group

Northern Ireland's Premier Suppliers



All Coin Operated Amusement & Gaming Machines, Pool Tables, Snooker Tables, CD Jukeboxes, Big Screen TVs, Plasmas, Background Music Systems, C.C.T.V., Door Entry Systems, Alarms, Hanco Cash Machines.



SALES - SERVICE - RENT

SPECIAL TERMS FOR SOCIAL CLUBS



Unit 9 : Graham Industrial Estate : Dargan Crescent : Belfast : BT3 9JP
Tel (028) 9037 0314 (4 lines) : Fax (028) 9077 9408

Unit 6 : Site 18 : Balliniska Rd : Springtown Industrial Estate : L/Derry : BT48 0LY
Tel (028) 7130 9292 : Fax (028) 9077 9408

Tighten Your Club Finances

It is now a legal requirement for individuals and businesses to take "reasonable care" regarding all tax affairs or face tough sanctions. The emphasis is to achieve the requirements with the minimum of fuss and additional expense but to make sure that everyone appreciates what the law expects - that they take "reasonable care." On this basis committees need to be informed and advised as soon as possible.

Much will be made of a business which does not keep or attempt to keep adequate records and the basic minimum expected of any business or personal taxpayer is that they have a system of records designed to ensure that the correct amounts are declared for tax purposes. This suggests that a review of your club's basic records and accounting systems - to confirm the integrity of the records - is necessary and should be recommended.

Apart from the overall requirement to keep proper books of account significant problems will arise as a result of disorganised paperwork, lost records, non-existent records of income or evidence of payment, and/or the failure to balance the records. It should always be remembered that the taxpayer's books and records form the basis of tax returns.

The message from Revenue and Customs (HMRC) on records is not a new one but the new penalty regime will help drive

it home in a way that has not been seen before. There is therefore a definite requirement to adopt the approach that prevention is better than cure. For those who have knowingly failed to follow the law it is also necessary to make prompt and full disclosure before HMRC challenge a return - as there is a lesser penalty for voluntary disclosure.

HMRC introduced a new penalty regime on April 1 and can seek penalties where they can show that the tax-payer has submitted an incorrect return and there is negligent or fraudulent conduct involved. The maximum penalty is 100% of the tax lost. Penalties are levied according to strict rules which are triggered by reference to the type of inaccuracy of a return and are banded to provide penalties of 0%, 30%, 70% and 100% with discounts given for unprompted disclosure. In addition fact-finding exercises by HMRC will be designed to reveal that if one source of taxable income is under-stated then there will be implications for other types of tax. For example, if it is discovered that bar sales have been under-stated then HMRC will want the tax lost for VAT but will then also look to see why the bar sales were under-stated.

One conclusion could lead them to believe that the under-stated cash was paid out to employees or to the committee and they would also therefore issue assessments for unpaid PAYE and NIC. The additional tax in the form of VAT and PAYE/NIC would also then be recovered together with the appropriate penalty and interest charges.

The message, therefore, is to act now and to review your club's accounting records and financial controls. If there are doubts clubs are recommended to take advice as soon as possible.

CAB

Professional Stock Auditors

**FULL STOCK CONTROL/VALUATIONS,
V.A.T. & ADVISORY SERVICE**



**30 Years Service to the Club Sector
Provincewide Service**

- ▶ CAB are professionally qualified members of the Institute of Licensed Trade Stock Auditors.
- ▶ Reports fully compliant with all accounts regulations.

COMPUTER ACCOUNTING BUREAU

T: 028 7034 4666 F: 028 7035 2761

W: www.stocktaking.com

Kings Hall, 28 New Row, Coleraine BT52 1AF

Mobile: Martin Dinsmore 07778 762007

Classic

CLUBS & PUBS LTD.

Interior design concepts for:
Clubs ★ Pubs ★ Hotels ★ Restaurants ★ Discos etc

Talk to us for the complete 'Professional Package'

★ Bespoke Joinery Work ★

WE ALSO UNDERTAKE TO COMPLETE ENTERTAINMENT CERTIFICATION



For a professional turnkey service call: **07990 500651**

31 Ballygowan Road, Comber, Co. Down, Tel/Fax: 028 9187 0855

Alcohol - Don't Abuse It

Having a drink is sociable, enjoyable and, in many societies, part of the culture. Alcohol is also relaxing and eases inhibitions. A moderate amount may actually help to protect the heart and circulation. However, one in four men drink too much and too often. If you regularly go over the top when drinking then you'll end up damaging your body. Drinking too much alcohol is also often responsible for accidents, poor work performance, relationship problems and crime. Whatever else you do with alcohol, never drink and drive.

How much is too much?

The recommended safe intake of alcohol for men is no more than three to four units a day. One unit is:

- half a pint of ordinary strength beer or lager.
- a small glass of wine.
- a single pub measure of spirits.

Too much alcohol can cause...

- high blood pressure, which contributes to strokes and heart attacks.
- indigestion and stomach ulcers.
- weight loss and malnutrition.
- depression.
- nerve damage.
- permanent memory loss.

Take care - a can of extra strong beer or lager is equal to two pints of ordinary strength beer or lager, which amounts to four units of alcohol. A generous glass of wine could equal two

units, since the average wine glass is now often 175ml rather than the traditional 125ml. And of course a home measure of spirits is usually more generous than a club measure.

To calculate the number of units, you need to know the amount of liquid in millilitres (one pint is 568ml) and the strength of the drink. This is known as the percentage alcohol-by-volume (ABV), also referred to as 'proof'. To work out the number of units in a drink, multiply the amount of liquid in millilitres by the percentage ABV, and then divide by 1,000.

Do you have a drink problem?

If you answer 'yes' to two or more of these questions, you may have alcohol-related problems and should seek help and advice from your doctor or a specialist alcohol service:

- Have you ever felt you should cut down on your drinking?
- Have people annoyed you by criticising your drinking?
- Have you ever felt guilty about your drinking?
- Have you ever had a drink first thing in the morning to steady your nerves or to get rid of a hangover?

Useful Contacts

Alcoholics Anonymous

A group who share their experiences with each other so that they may solve their common problem and help others to recover from alcoholism.

Tel: 0845 7697555

Website: www.alcoholics-anonymous.org.uk

Alcohol Concern - Information on alcohol misuse including a fact sheet on men and alcohol, plus advice on cutting down.

Website: www.alcoholconcern.org.uk



'AVA Leisure' introduces you to the world of gaming

Major supplier in Northern Ireland for:

- Casino Club
- poker machines,
- Club fruit machines,
- Video games,
- Pool tables, CD/Video music systems,
- Large screen TV's



AVA, AVA House,
14 Prince Regent Road, Belfast, BT5 6QR
T: 028 9079 0099
F: 028 9079 9899 • M: 07890 533029
E: adamstranaghan@yahoo.co.uk





NO ONE DOES IT BETTER...

No-one offers you the peace of mind and a trading relationship that requires no risk, work or outlay on your part. **Others promise - but we deliver.** If you are considering your options in Vending - even as an existing Holmes customer - **SPEAK TO US BEFORE MAKING ANY DECISIONS** and get the facts.

★ **FOR ALL YOUR VENDING NEEDS** ★

FOR ALL SALES, SERVICE & REPAIRS
028 9060 6453
Email: julie@holmesvendni.co.uk

Raising Laughs and a Glass of Magners

Finding commercial support for the arts in times of economic gloom is no joke, yet today comedy is raising a glass to toast a major investment in comedy by Magners Irish Cider.

The Magners Waterfront Comedy Club secures three great years of edgy contemporary comedy for a venue, which has already demonstrated its capacity to attract some of the biggest names on the national and international comedy circuits, as well as providing a launch pad for some notable local comic talents.

Over the last ten years stand up comedy has attracted packed houses at the Waterfront by providing such diverse acts as Billy Connolly, Jimmy Carr, Jack Dee, Lee Evans, Eddie Izzard, Peter Kay, Frank Skinner, Bill Bailey, Ardal O'Hanlon, Patrick Kielty and Colin Murphy.

Tim Husbands, Managing Director Belfast Waterfront, welcomed this latest investment in the arts from Magners Irish Cider, saying, "Innovative programming has ensured Waterfront Comedy Club nights are some of the most dynamic and sought after events on the Northern Ireland entertainment scene with a well earned reputation for showcasing the brightest comedy stars as well as the finest emerging talent. We are delighted to welcome Magners as our new sponsor and look forward to further developing Waterfront Comedy Club in partnership with them."

Magners is no stranger to comedy and the launch of the Magners Comedy club at the Waterfront reinforces the leading role it has played in nurturing comedy talent and delighting audiences right across Northern Ireland.

Announcing details of the three-year comedy support deal for Belfast's Waterfront Comedy Club Gavan Morris, Magners Marketing Manager said, "As a brand we know the importance of investing in success and we are delighted to bring that attitude to comedy with our substantial investment in stand-up at Belfast's Waterfront which has already proved its credentials as a home of comedy.

"The new Comedy Club at the Waterfront reinforces everything we have already been doing with comedy and brings another exciting dimension to our Province-wide programme.

The association will also give us an important showcase for our brand, complementing its association with relaxed sociability and craic.

Magners popularity and intrinsic quality has already secured for the brand a number one position as Northern Ireland's top selling cider. A top brand demands the best of associations and that's just what will be delivered with Magners Waterfront Comedy Club.

"We're looking forward to seeing fans of stand-up (isn't that everyone?) enjoying what promises to be a great programme, all rounded off with a sociable Magners over ice."



(L-R) Gavan Morris, Marketing Manager, Magners Irish Cider, is pictured with Magners promo girl Laura Williams and John Kivlahan from the Waterfront at the launch of the Magners Waterfront Comedy Club.

ROLLINS

INSURANCE BROKERS

*The Complete
Insurance Package*
(028) 9087 3000



Orr House, 27/29 Linenhall St, Belfast BT2 8AR

Rollins Insurance Brokers is a trading name of T. Oscar and Company Ltd
which is authorised and regulated by the Financial Services Authority Reference No: 116678

NOW MONEY DOES GROW ON TREES.

NEW W K D CORE

Stock the cider with a WKD side
and see your sales grow.

Big, massive, huge launch campaign planned:



National Outdoor, Consumer Press, Digital, POS, Sampling and loads more.
For your FREE WKD Core POS, call 0800 917 3450.

It's going to be an amazing summer so get
WKD Core in your fridges now.

For your local WKD Core stockist, please call 01242 570288.



NI Distribution Enquiries: SHS Sales & Marketing,
Tel: 02890 454647 Fax: 02890 484950 Email: info@shs-sales.co.uk
Beverage Brands is a member of The Portman Group – promoting responsible drinking.



Questions and Answers

Q. At the back of our club we have parking spaces, which are unfortunately being used by people who have no right to or permission to do so. What can we do?

A. If the club chooses wheel clamping as a deterrent, it must have a licence from the Security Industry Authority, as set out by the Private Security Industry Act of 2001. A licence is not cheap, a standard one costs £245. May I suggest that you start by displaying notices stating that the property is the club's, they have no right to park there and continued use could result in wheel clamping.

Q. Foolishly, we did not suspend the membership of two of our employees when they started working at the club.

There have been no disciplinary problems with them at all so, although we had read your advice and realised this was not a satisfactory situation we were prepared to let them remain as employees of the club and as members.

They now say, however, that they intend to seek election to the committee and as financially paid-up members they are entitled to do this. What is the position?

A. I am afraid that you have fallen into the trap that we try to warn clubs about. As full financial members of the club these individuals have the right to stand for the committee. If they are duly elected they will be in the position of being directly employer and employee.

This will be totally unsatisfactory, hence our previous warnings. All I can suggest is that if they are elected you will have to make it clear to them at their first Committee meeting that they can have no say in any matters concerning employees and they will then have to leave the committee room while discussions on wages, employment matters and anything else concerning employment of staff is discussed.

Q. We have members who could help on the committee but they do not want to be tied up doing bingo duties or selling tickets.

A. The committee are elected to run the club. Management is what the committee should be doing and committee members should be prepared to share responsibility in respect of the carrying out of required duties.

N.I.F.C. HELPLINES

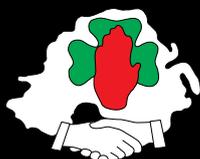
07889 800329

07889 800331

07889 681714

07889 800325

E-mail: info@nifederationofclubs.com



Read the Small Print

A growing number of MPs are campaigning at the House of Commons for better labelling laws, particularly in relation to food products. This follows revelations that many packs of meat marked "British" are actually foreign meat which is just packaged here.

Also, many cuts of chicken sold in supermarkets which are labelled as "Fresh Chicken" are actually chicken fillets pumped with water to make them look bigger and then salt is added to disguise the watery taste. When this occurs the item should display the words, "water" and "salt" in a typeface as large as the word "chicken" so that people know what rubbish they are buying.

Unfortunately we have given away many of our powers on food labelling to the European Union and so making a change as drastic as this is not easy.

Whilst most manufacturers try to hide the additives and other rubbish that their products contain by printing details in the smallest typeface they can find, one company is going over the top in the other direction.

It is reported that this year Cadbury's is to add information to the labelling on their "Cadbury's milk chocolate" bar. And what is the important information they are about to tell us? Amazingly, they are to add a statement "Cadbury's milk chocolate bar contains milk."

... I bet you didn't know that, did you?"

SHEAN DICKSON MERRICK SOLICITORS

14/16 HIGH STREET
BELFAST BT1 2BS

TEL: 028 9032 6878

FAX: 028 9032 3473

Email: law@shean-dickson-merrick.com

Web: www.shean-dickson-merrick.com

*Ranked by Chambers UK 2009
as the top licensing solicitors
in Northern Ireland*



Official Solicitors
of the N.I.F.C.

Magners Light Springs Into Summer

Magners Light Spring into Summer recently saw Northern Ireland's most style conscious individuals descend on St George's Market, Belfast. The two-day event was organised by PR professional Michelle McTernan and Style Academy's Tracey Hall, and featured Northern Ireland's longest ever catwalk, graced by some of the Province's top models. The opening night's theme was 'Something Old, Something New', where high street collections blended with vintage chic and the evening was hosted by UTV's Marc Mallet. The second night had a 'Deadly Designer' theme and was hosted by Emma Louise Johnston.

In addition to the event's sponsorship, Gavan Morris, Marketing Manager for Magners Light, was delighted to add some prizes to the evening through a 'Light by Nature' themed Magners Light Student Design Award, and prizes for the most stylish in the audience.

He said, "The combination of fabulous fashion and eclectic entertainment once again created amazing evenings at Magners Light Spring into Summer. It is a perfect partnership for the brand, as fashion and Magners Light fit like a glove in the world of calorie conscious fashionistas. Our student design award is of particular importance to Magners Light, as it allows us to extend our support right to the grassroots level to encourage and expose up-and-coming young talent.



There was something for everyone at the "Something Old Something New" night at this year's Magners Light Spring into Summer at St George's Market, Belfast. The evening's catwalk extravaganza showcased a blend of high street collections with vintage chic; and proceeds from the event will go to Cancer Lifeline. Pictured modelling some of the outfits, with Gavan Morris, Magners Light Marketing Manager, are (from left) Julie Doherty, Gemma McCorry, Melanie Boreham, Dearbhla Hogan, and Megan McConnell.

Robert G Sinclair and Co Solicitors



Working for You

Specialising in:

- Licensing
- Litigation/Claims
- Leases and Conveyancing
- Debt
- Employment Issues
- Contract
- Property and Construction Disputes
- Company Work

Sinclair House
23 Bedford Street
Belfast
BT2 7EJ

Tel: 028 9023 1770
Fax: 028 9032 7344
Email: info@rgsinclair.co.uk
www.rgsinclair.co.uk



"It's fair to say that the Magners Light Spring into Summer has become established as an annual highlight of both the social and fashion scene. It is right up the street of anyone who has an interest in fashion and an eye on the social columns and it's a celebration of fashion that isn't just for the girls! Male fashion is never forgotten at these shows. This spring, one of the reasons we added prizes for the most stylish male and female members of the audience was because we were noticing the increasing amount of stylish males that were also in attendance. In the wake of this recent success, we're now looking forward to autumn's Magners Light Fall for Fashion."

It was the job of the reigning Magners Light Most Stylish Male, Peter Gilroy, and Most Stylish Female, Nuala Meenahan, to select one male and one female member of the audience to receive a 'most stylish' prize from Magners Light each evening. Sugahfix.com's Style Spotter helped snap the various contenders as they arrived for the judges to make their selections.

Photos from Magners Light Spring into Summer and Fall for Fashion events can be viewed at www.Magnerslight.com

Olivia is Off to 'Shop Til She Drops' in New York!

Derry lady off to the Big Apple courtesy of Coors Light

Derry lady Olivia O'Dea has won a trip of a lifetime to New York thanks to Coors Light after winning a competition which received an overwhelming 3,500 entries!

Olivia can now look forward to an all expenses paid trip of a lifetime with a friend where they can enjoy shopping in some of the designer shops on Fifth Avenue or much loved department stores including Macy's, Bloomingdale's and Barney's as well as visiting popular tourist attractions including the Empire State Building, The Statue of Liberty, Times Square and Central Park!

A delighted Olivia was thrilled to find out she had won – after she got over the initial shock!

"I saw the promotion advertised and popped in to buy some Coors Light to take to a party and thought nothing else of it. I thought someone was pulling my leg when I got the phone-call to say I had won as I've never won anything in my life! I can't wait to get to New York and start shopping!"

Coors Light Assistant Brand Manager, Jordana Busby, said, "The idea behind the competition was to give our customers the chance to get away from it all and enjoy a holiday to New York. It certainly created a lot of interest as we had over 3,500 entries! "We were delighted to be able to give Coors Light customers the opportunity to win this great prize and it is great to see that there was such a great response for the competition, I am sure Olivia will have a fantastic time in New York!"



Jonathan Grant, C&C NI and Ann Marie Cusack (right) help Olivia O'Dea get ready for her trip to New York.

Recycling Initiative

It's good to see that more and more companies are making a greater effort to recycle, following pressure from politicians of all parties.

The latest news is that fabric from bus seats and seats on London Underground trains are being recycled and made into trainers and other soft shoes.

The transport company First Group has joined forces with Transport Recycling to reuse seat covers from buses, trains and the London tube.

The first product from these old seat covers is a limited edition basketball-style trainer shoe, which is now on sale.

The Chief Executive of First Group says he is delighted "in this imaginative and innovative initiative..."

While this is clearly to be welcomed, it does beg a question - presumably train officials can now no longer complain if trainer wearing passengers put their feet on the seats!




Tel Sales on:
028 256 43211

GALGORM GROUP
Cleaning Equipment & Hygiene Products

Own Label Promotion

Buy 2 Get 1 FREE



Contact Sales or Your Area Representative for Details

Galgorm Ind Estate
Ballymena
Co Antrim
BT42 1JQ

T 028 2564 3211
F 028 2564 6714
W www.galgormgroup.com

Log onto our webshop@
www.galgormgroup.com
to check out all our latest offers

SERVICE | QUALITY | VALUE

Enjoy a Taste of California

United Wine Merchants has extended its extensive wine portfolio with the addition of Point Break, a range of Californian wines which the Craigavon based wholesaler will be distributing to the on and off trade throughout Northern Ireland.

The Point Break range includes a crisp and fruity Zinfandel Rose; a medium bodied merlot with smooth fruit flavours and tamed tannins; and a crisp chardonnay with hints of green apple wrapped around ripe citrus flavours and aromas. And as the Californian label encourages consumers to experience a break to the flavours of California, created by the 'liquid pleasures of sun, sea and soil', Point Break looks set to be a popular summer-time wine choice amongst consumers here.

Commenting on the new addition, Martin McAuley Managing Director United Wine Merchants said, "Point Break represents a fine example of classic Californian wine production. With a crispness and zest produced by the favourable climate and soil conditions, both the Rose and Chardonnay represent a great wine for enjoying throughout the hot summer months. The merlot will also be a popular offering and, having been aged for six months, is ready for drinking now and will be best enjoyed with meats, pasta and cheeses."

With favourable climate and terrain conditions combining to create a rich viticultural environment, California is one of the



Melanie Talbot, Marketing Manager, United Wine Merchants, pours Laura Williams a glass of Point Break as they celebrate the arrival of the new Californian range.

largest wine producing regions in the world. In fact if California were a separate country it would be the world's fourth-largest wine producer. The reliably warm weather allows many wineries to use very ripe fruit which brings up a more fruit forward rather than earthy or mineralic style of wine, and this is evidenced in the Point Break range.

Scam Still Surfacing

The latest scam we have heard about emanates from Slough but these scams quickly spread throughout the country.

In this instance, clubs and others are encouraged to buy advertising space in a publication which does not exist. Sums of hundreds of pounds are quoted to appear in charitable magazines and in some circumstances the telephone caller gives the impression that even the police are involved.

Do not agree to press advertising unless you know the organisation concerned. Ask for information on the good cause or causes involved and maybe contact them to authenticate the publishing companies credentials.

The Federation hear about this sort of activity on a regular basis. If you are in any doubt about the conduct of any company who contacts your club please contact the Federation PRO, Harry Beckinsale on 07889 681714.

Entertainment Renewals, Public & Legal Notice Advertising

SAVING YOUR CLUB MONEY



Biggest selling local morning newspaper in Northern Ireland[†]
Biggest read local morning newspaper in Greater Belfast[†]
Biggest read local newspaper in the rest of Northern Ireland[†]

Example 12cm x 1col	Entertainment Renewals Costs	Copies Sold
Daily Mirror	£126 + vat	60,228*
Better value than News Letter, Irish News or Belfast Telegraph		

Telephone: 028 9056 8110

[†] Source NITGI 2007 *Source - ABC, ABC MGN Jan-Jun 2007



Tasting Events for Marqués de Cáceres

Young and barrel fermented white wines, Rosé, Reserva, Satinela and the outstanding Gaudium rioja were among the Marqués de Cáceres wines served at two special tasting events recently. Media guests were taken through a tutored tasting by the Spanish label's Marketing Director, Anne Vallejo, during a lunch in Belfast, while a selection of guests enjoyed the wines during a tutored tasting and dinner at the Old Inn, Crawfordsburn.



(L-R) John Davidson, NIFC Chairman and Harry Beckinsale, NIFC PRO with Melanie Talbot, United Wine Merchants.



(L-R) David and Pat Weir with Jim O'Brien, UWM.



(L-R) Simon Delaney, Anne Vallejo (Marqués de Cáceres), Amanda Parker and David Anderson.

New Chairman for UGAAWA



As the new Chairman of the Ulster GAA Writers Association, Jerry Quinn is putting his back into it as Donal O'Rourke, Group Procurement Director, Quinn Group, writes the cheque as the new sponsor of the UGAAWA. Also pictured is Tom Daly, Ulster Council President, Anthony Forde, Commercial Sales Manager, Quinn Insurance and Michael Hasson, Ulster Council.

Scottish Approach Flawed

The Portman Group has criticised the Scottish Government's plans to tackle heavy drinking which include setting a minimum price for alcohol and establishing a legal obligation on licensing boards to consider raising the purchase age to 21 for off-sales in their area. The Portman Group believes that people who drink to get drunk will not be influenced by these measures which will only scratch at the surface of this cultural issue. You can read more detail on the Scottish Government's proposals at: www.scotland.gov.uk/Resource/Doc/262905/0078610.pdf

ENTERTAINMENT LICENCE

Comprehensive Inspection Service

* Electrical * Fire Safety * Heating and Ventilation

Acorn (inspection services)

028 9753 3075 or 07748 634430

O'HARA SHEARER

Chartered Accountants
and Registered Auditors

A COMPLETE RANGE
OF PROFESSIONAL
ADVICE & SERVICES

Providing an accountancy and
audit service to private member clubs

- Audit & Accountancy • Business Advisory Service • Taxation & Self Assessment • Payroll & VAT • Book-keeping
- Registered Charities & Community Groups Advisory Service

547 Falls Road, Belfast BT11 9AB
(opposite Kennedy Centre)

Tel: **028 9030 9550**
Fax: **028 9060 1445**

BT's Plans for 21st Century Network

New Technology To Make Impact On Alarm Systems

What is 21st Century Network?

Put simply, this is BT's plan to convert their telephone system to an Internet Protocol (IP) based 21st century network. Plans that will see 30million end user phone lines switching to managed ip (voip) services. By radically streamlining its existing infrastructure with the use of fibre optic cabling BT has the potential to increase capacity, functionality, speed to market and dramatically cut costs.

Should the security industry be alarmed?

Yes, most definitely. The impact of 21CN on the security alarm industry will be immediate and dramatic. Public standard telephone network (PSTN) service will become an IP application (VOIP) on the 21CN network and many of the 1 million digital communicators will be affected.

What is the answer?

It is critical that security alarm companies begin an orderly migration to IP alarm communications services in parallel with the migration that is currently underway in the telecommunications industry. This action will ensure that no customer is left unprotected and event monitoring is not compromised.

What equipment is needed?

EMIZON (more details available from Abbacus Technologies).

What is EMIZON?

This is a specialist communication unit that can be fitted to your alarm system which then communicates over both the internet and GPRS by means of a sim card.

What signalling systems are most affected?

Most but not all of the current base of digital communicators will be effected by this issue. Identifying which ones are affected is likely to be a key challenge going forward. In addition, the dynamic properties of digital IP networks opens up the possibility that digital communicators that work today may not work tomorrow.

In conclusion, EMIZON is a solution which should be considered at your earliest convenience. The EMIZON philosophy is one of technical know-how combined with industry collaboration to adapt the established principles of security to the new IP age. The result is the first secure managed messaging service for the global information age.

What makes the EMIZON service unique is that it works actively to secure message delivery rather than to control the various paths the message travels over. This is where the real intelligence of the service resides. And because all messages are managed over both fixed and wireless networks, service resilience levels of 99.99% or better can be achieved.

**For further details please contact:
Abbacus Technologies on 028 9050 0050**

Family Tax Issues for Consideration



Martin Malseed.

A recent survey has shown that a staggering 70% of the adult population of the UK has made no financial provision for their families through making an adequate Will.

The potential asset loss to tax, long term care fees and divorce or bankruptcy in the next generation may well deplete the financial assets which families assume will be passed on.

Martin Malseed, an expert in bloodline planning said, "With such an emotive subject as inheritance, many people avoid the issue until it is too late. Sadly, the cost is not only financial but sometimes more permanently in family relationships where anticipated inheritance is eroded.

Currently, with the housing market being at an all time low, some may feel that by signing over property to the next generation, they are safeguarding the asset. Unfortunately, in some cases this does not rule out Inheritance Tax. Whereas a Will expresses current wishes on future distribution of both assets and finances, it may not ensure that this is done in the most efficient manner. By exploring Trust arrangements, the optimum tax breaks may be realised as well as protection of capital assets from future taxation.

Martin continued, "One very clear example of this is when long term care for a relative is required. A Trust can ensure that the family home is protected from sale when long term nursing or residential care home fees are demanded - particularly sensitive when other family members live in the property!"

Martin Malseed can be consulted confidentially on 028 9042 7275 in association with your family solicitor and financial advisor to discuss matters further.

THE TECHNOLOGY GROUP

Access CCTV Intruder Hi-DTV
Control Systems Alarms + P.A. Systems

Fire Systems - Repairs - Upgrades - Leasing

Inc. - Abbacus CCTV & Alarms

'Special rates to Federation of Clubs members'

Tel: - 90-50-00-50

Mob:- 07788 901796

Unit A2.04, Portview Trade Centre,
310 Newtownards Road, Belfast BT4 1HE

Harp Lager Football Writers Award



Alan MacDonald and Colin Nixon of Glentoran FC with their Harp Football Writers Manager of the month and Player of the Month awards for April. Photo by Simon Graham/Harrison Photography

Having a party or function at your club?
 125 TICKETS + 3 POSTERS
 ONLY £30.00, Full Colour!
 CALL: 077 333 61457

IMPROVE, PROGRESS AND ENJOY YOUR CLUB
 (WITH OUR HELP)
WORKING WITH CLUBS IN CHANGING TIMES

MARTIN • MALSEED
 CHARTERED ACCOUNTANT & CLUB MANAGEMENT SPECIALIST
 PHONE: 07929 002238 - ANYTIME
 or 028 9042 7275 - OFFICE HOURS
 Website: www.martin-malseed.co.uk
 E-mail: malseed@aol.com

UGAAWA Merit Awards



A family affair, with Liam Bradley, Manager of Antrim receiving the UGAA Writers Monthly Merit Award. Liam is pictured with his sons Paddy and Eoin and grandson Cathoir.

For the first time in the 21+ years of the Ulster GAA Writers' Association, Antrim receives back-to-back Monthly Merit Awards with the Saffrons' senior football manger Liam Bradley being the winner for March 2009, following Neil McManus as the February winner.

Derry man Bradley receives the honour for steering Antrim to promotion from Division 4 of the NFL. Wins over London, Sligo and Waterford last month saw Bradley's boys home.

Bradley may be new to county management but he has packed in a lot of managerial experience since a cruciate ligament injury ended his own playing days following appearances with Derry at minor under-21 and senior levels. He steered his home club Glenullin to county SFC success and also had spells at the helm with Claudy and University of Ulster Coleraine.

Liam Bradley was presented with his award of a UGAAWA voucher, a Belleek China engraved vase, specially designed silver cufflinks by Omeath jeweller Garrett Mallon and sports gear from O'Neill's International Sports at a function in Casement Park in April.

Paula Kirke, Emyvale Ceili Dancing, team is off her trolley receiving the Quinn Insurance Ulster GAA Writers Association Monthly Merit Award from Jerry Quinn, Chairman



of the UGAAWA. Giving a push to proceedings is Anthony Forde, Commercial Sales Manager, Quinn Insurance and Colm Kirke, while his sister Cathy takes it easy

★
GREAT SPORTING EVENTS
 NO. 35

1968

Revie's Men Finally End Trophy Famine

At last! Leeds won a trophy. For four years, one of the most consistent sides in the country had to put up with a barrage of criticism for their barren sideboard.

Before their League Cup final against Arsenal in March, Don Revie was going to goad his team by opening out an empty trophy case, but he thought better of it when he saw their anxiety. Unfortunately, the other criticisms of Revie's Leeds - boring, ultra-cautious and physical - were if, anything, reinforced by their display at Wembley in one of the poorest finals ever played there. Only Terry Cooper rose to the occasion when, in the 20th minute, the ball broke loose in the penalty area and he kept his nerve to blast it into the roof of the net. And that was that. When the final whistle sounded the Leeds players were not elated, they were relieved.



A pensive Don Revie.

Five months after the League Cup final, Leeds had the opportunity to double their silverware in the delayed Inter Cities Fairs Cup final against Ferencvaros. In an extraordinary match at Elland Road, the Hungarians pulled eight or nine men behind the ball, pulled shirts, and kicked ankles. Mick Jones pounced on a loose ball to put Leeds ahead just before half-time. After the break the Hungarians were so physical that John Giles had to leave the field with concussion and Jones joined him when he was kicked in the groin.

Leeds went to Budapest a month later for the second leg with a slender 1-0 advantage, but were not going to be undone by a team playing their game. Ferencvaros threw everything at them, roared on by a 70,000 crowd. But the masters of defence stood disdainfully firm.

Clark Killed in Bizarre Crash

Jim Clark, the most accomplished driver since Juan Fangio, died on April 7 at Hockenheim in a Formula 2 race. Clark had no need to be there - Ford wanted him to race at Brands Hatch but the Lotus chief, Colin Chapman, insisted dark go to Germany.

Clark had never driven at Hockenheim and after six laps he was struggling. Then, inexplicably, he lost control of the car as

it came out of an easy bend at 170mph, careered down the track, overturned several times, hit the trees, and blew into bits.

The sport had lost one of its finest and best. Clark was a winner through and through. He was not interested in second or third places. In 72 Grands Prix he was on pole 33 times, won 25 races and finished second only once.



Jim Clark.

At the age of 31 Clark had won one more GP than Fangio. If there had been barriers at Hockenheim; if Clark had gone to Brands Hatch instead; if... who knows what Jim Clark would have achieved.

Error Robs de Vincenzo

Roberto de Vincenzo started the final round of the Masters with an eagle two at the first, and after a string of birdies his final round of 65 appeared enough to put him in a play-off with Bob Goalby.



De Vincenzo, "What a stupid I am."

But de Vincenzo's playing partner, Tommy Aaron, had marked him down for a four instead of three at the 17th. Rule 6-6(d) declared the higher score would have to stand; 65 became 66 and Goalby became the Masters champion. De Vincenzo took his defeat bravely. "What a stupid I am," he said. His loss, though, and the way in which he took it, earned him many admirers.

Also this year...

Boxing - • With Muhammad Ali on the sidelines because of his refusal to join the army the heavyweight crown was up for grabs, but not all of it, and not at once. In March Joe Frazier won the New York version of the title, and in April Jimmy Ellis won the WBA version.

Football - Matt Busby, Manchester United's manager, was knighted.

Athletics - Jim Hines was the first to run 100m in under 10 seconds in Sacramento on June 30 with 9.9 sec in the American Athletic Union championships.

Golf - Lee Trevino became the first player to post four rounds under 70 in the US Open. He beat Jack Nicklaus by four shots.

1759-2009

THAT'S GUINNESS TIME



The GUINNESS word, the TOUCAN device and associated logos are trademarks.



Remarkable Years

Enjoy GUINNESS Sensibly
Visit DRINKAWARE.CO.UK

Introducing

West Coast
COOLER®
ROSE

A STYLISH REFRESHING
WINE COOLER
WITH BERRY AND
EXOTIC FRUIT FLAVOURS.

