

Review Club

Review

VOLUME 32 - Issue 1, 2019

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Michael Barnes (General Manager) and Rhonda Simpson (Sales Manager) pictured with members of the NI Federation of Club Committee at their first meeting of 2019 held at the offices of Philip Russell Limited.

Speaking at the event John Davidson said "The H & W Welders Club, Belfast have been trading with Philip Russell Limited for a number of years. Philip Russell Limited has supplied the majority of our products at competitive prices throughout this time, with Rhonda and the team having always provided excellent customer service, with a smile."



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Minutes of the Executive Meeting

Hosted by Philip Russell Limited, on Wednesday 9th January 2019

The Federation Executive Committee received a warm welcome to the offices of Philip Russell Limited, by Michael Barnes, General Manager, and Rhonda Simpson, Sales Manager.

Prior to commencing the meeting, the Chairman, John Davidson, thanked Philip Russell Ltd for inviting the Federation to their head office, and for the hospitality provided, following which he invited the Secretary, Harry Beckinsale, to read the minutes of the previous meeting, hosted by Diageo.

Correspondence was covered, with explanations provided. Included, was a particularly relevant case involving a club which was in dispute in part of its supply chain. With respect to both parties, it is not appropriate to provide innermost details, but needless to say the matter was resolved satisfactorily.

A number of calls have, and continued to be received on the MCPL license, which is for showing films. However, we agree with our associates in the UK, in that we object to this additional license. As registered, we are not public venues. Additionally, to our knowledge, they have not detailed which films they license. As stated previously, our counterparts

in the UK have made representation in respect to this license, in view of which we are happy for them to take the lead in this matter.

The Secretary provided details of a meeting with a supplier in the annual process of renewing trade associations.

The Secretary was pleased to confirm that, at the time of the meeting, our suppliers have reaffirmed their support of the Federation. Members should be aware that this allows us to maintain Federation membership fees at the same level since inception of the Federation, and of course to maintain our administration, helplines, and day-to-day activities on behalf of members.

A discussion took place on the number of clubs experiencing difficulty. Of course this is an ongoing matter of concern, and not helped by the suspended Assembly. We are aware that amendments to the Clubs Order, Accounts Regulations and other issues remain in limbo until such times that everyone is back in Stormont.

Employment legislation remains an issue for some, and often results in calls from club officials. Our employment guidelines

remain unchanged, in that, in all cases, the first port of call should be the club insurers, which, if your club insurance is with Rollins Club Insurance, should be 'DAS'. Our Federation colleague Joe Patterson, who has experience in this field, is keen to underline this advice. He continues to emphasise that following procedure is of the utmost importance.

At this point the Treasurer, David Larmour, provided a financial report. He continued to provide an overview of membership renewals, the vast majority of which are now received by standing order. The report was

passed as a true record by Tommy McMinn and Jim Hanna.

The next Executive Committee meeting will be hosted by the Felons Club, Belfast. Details of the Federation AGM, to be hosted by the RAOB Club In Belfast on Saturday 9th March 2019, will be included on the agenda, as will correspondence to club secretaries, together with Club Review.

At this point the Chairman closed the meeting, again expressing thanks to Philip Russell Ltd.

Harry Beckinsale, Secretary

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CORCA group meet at Westminster



Lord Smith of Hindhead CBE, Joint Chairman of the All-Party Parliamentary Group for Clubs and the Chief Executive of the Association of Conservative Clubs.

CBE, Joint Chairman of the Clubs APPG and the Chief Executive of the Association of Conservative Clubs (ACC) and in attendance on behalf of the CIU were: President, George Dawson CMD; Vice-President, John Tobin; General Secretary, Kenneth D. Green CMD; NEC Member, Les Hepworth CMD; CIU Legal Consultant, Allyn Walton; Gerry Sutcliffe (CIU Parliamentary Liaison) and Stephen Goulding (Head Office Manager).

The latest meeting of the All-Party Parliamentary Group for Non-Profit Making Members' Clubs (Clubs APPG) took place at the House of Commons on Tuesday, 4th December.

The meeting was chaired by Lord Smith of Hindhead

Clubs APPG would send a letter to the appropriate Government department in order to seek clarification on any exemptions for clubs.

The next item on the agenda was the letters received by some clubs from the Motion Picture Licensing Company (MPLC) stating that they may need to purchase a licence if they broadcast anything other than sport, music or news on televisions in their clubs. It was agreed that the vast majority of Members' Clubs would have no need to purchase the licence and that a letter would be sent from the Clubs APPG to the MPLC to make them aware of any concerns held by the Clubs APPG's stakeholders.

The meeting then addressed the merger between the PPL and PRS For Music into one body whose purpose is to administer the licensing of music used in public. It was agreed that a letter clarifying the body's position regarding Members' Clubs would be sent to PPL PRS Ltd from the Clubs APPG.

Other topics discussed included: the continuing recruitment of more Members of Parliament and Members of the House of Lords to the Clubs APPG; current Government policy on gaming machines used in clubs and the variations in interpretations of the Licensing Act by Local Authorities.

The next meeting of the Clubs APPG will be set at a later date.

Staff problems?

Rollins Club Insurance can now provide wider cover!

The NIFC is always here to assist clubs with problems, and employment problems are one of the most common topics we are asked about.

Clubs should still continue to contact the NIFC with any such problems or questions which arise due to employment, but it is equally important to also consult with the club's insurers.

Currently, most club insurance policies include some form of employment cover, usually at very little extra cost to the policy. If you do not have insurance employment cover, you may want to raise this with your insurers, as it is an important addition.

The problem is, that whilst clubs may have this cover included in their policy, it usually has small print which states that the insurers should be contacted prior to disciplinary action being taken, - even if this is simply inviting an employee to a meeting.

Insurers should definitely be contacted if an employee resigns or is dismissed. Clubs often only inform their insurers when a legal challenge is received and this is often too late. For the club to be covered by a typical insurance policy, the insurers want to be notified prior to any action being taken. They then require the club to follow their preferred procedure. If indeed

the club follows the required procedure, then it will usually receive free legal representation and also be covered for any costs or damages.

If you can establish that procedures have been provided by an independent professional HR advisor, then you may be able to recover this cost from your insurers.

For those insured under a DAS policy, with Rollins Club Insurance, it states:- "The policy will pay legal costs up to £100,000, including solicitors' and barristers' fees, court costs, expenses for expert witnesses, attendance expenses, accountants' fees and employment compensation awards. It will also pay the costs of appealing or defending an appeal".

You can therefore understand the importance of informing the insurance provider at the earliest opportunity.

Dermot Rollins has informed us that the majority of their clients now enjoy wider cover, which provides for incidences where procedures may not have been followed correctly.

Details of the wider cover provided by Rollins Club Insurance (referred to above) will be outlined at the Federation AGM.

Dermot Rollins,
Rollins Club Insurance



PCI refurbishment at H&W Welders *See next issue*

Pubs Clubs & Interiors (PCI) are delighted to have been appointed to complete a refurbishment at the iconic H&W Welders Club, in Dee Street, Belfast.

In keeping with the club policy of maintaining and developing

the club premises to benefit members and guests, the latest materials and design were utilised in completing the finished project to the highest level. Next month's issue of Club Review will feature images of the fully completed eye-catching project.

Federation AGM

Clubs are reminded that the NI Federation of Clubs Annual General Meeting is being held in the RAOB HQ, 17 Church Street, Belfast, on Saturday 9th March, 2019, 10am - Noon.

A letter of invitation to the AGM, has been forwarded to Club Secretaries, together with this issue of Club Review.

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Preparing for an Annual General Meeting

An AGM is held to transact certain business: the report on the ballot for officers and committee (unless they are elected at the AGM itself); the report on the accounts; the adoption of the accounts, as audited; and other reports as required by a club's own rules.

Firstly, it is essential for the AGM to be properly summoned. This usually involves a notice being placed on the club notice board announcing the date and time of the meeting and requesting motions to be submitted to the Secretary by a certain date.

The rules of most clubs provide that a notice of the AGM shall be exhibited at least twenty-one days before the date of

the meeting; and the notice of any motion must be submitted within ten days following the posting of the notice. Rules can also say that the agenda must be posted for a specified number of days before the date of the meeting.

Before the meeting it is essential for whoever is taking the Chair - Club President or Chairman depending on the club's rules - to undertake a careful study of the agenda. This will mean he can conduct the business effectively and also spot any difficult matters that might arise. Preparation is crucial to the success of the meeting.

When the meeting starts, the Chairman should satisfy himself that the requisite quorum is

present. Most club rules require a quorum. This is to prevent a small, poorly attended meeting making decisions which affect the whole club.

The meeting must proceed with each item of business taken in the order in which it appears on the agenda. A normal agenda begins with confirmation of the minutes of the previous AGM, any business arising from them, then the Treasurer's report on the accounts, the election of officers, and so on.

The presiding officer, mindful of the need for a well-ordered, good tempered and constructive meeting, must see that the agenda is followed strictly. Speakers should stand when called by the chairman and, to

preserve order, only one person should be on their feet at the same time. When the Chairman rises any other speaker should sit down and this should be insisted upon. Unless this is done, a meeting can degenerate into disarray and chaos.

A proposal for discussion is a 'motion' and when it is accepted it becomes a 'resolution'. Before discussion begins, a motion must be proposed and seconded. A motion that is proposed, but finds no seconder, lapses and the meeting proceeds to next business. When a motion is proposed and seconded it is open for discussion. No speaker should be allowed to address the meeting more than once on each motion, except for the

proposer, who may reply to the debate. A motion may be ultra vires—that is, outside the scope of the meeting—and should immediately be ruled out of order by the chairman.

An amendment is a proposal to alter the wording of a motion and may be moved at any time during the discussion of the original motion. Special care must be taken over this if the meeting is not to be allowed to become confused. The proposal requires a proposer and seconder before it can be considered by the meeting. The chairman should present an amendment to the meeting, once it has been properly proposed and seconded, in terms such as: 'To the motion before the meeting the following amendment has been duly proposed and seconded, that...' The wording of the amendment then follows and the immediate discussion must be confined to the subject of the amendment. Some bodies permit amendments to be moved to amendments but it is NOT recommended for clubs. If it is allowed it can prolong discussion and make for a complicated passage of business. In practice the proposer of the main amendment may incorporate in it what he considers best in suggestions for further amendments, if he accepts they will improve his proposal. No amendment may be a direct negative to the main motion for this would merely duplicate the need to vote on a particular proposition. An amendment must be disposed of before the meeting can proceed to a further amendment. If an amendment is accepted it becomes part of the original motion; it is then called the substantive motion. Further amendments may be considered in turn until all have been dealt with. Then, discussions may continue on

the substantive motion until it is put to the vote. Before the vote on each amendment the chairman should repeat its wording so that there is a clear understanding of the matter on which a vote is being taken.

Similarly the substantive motion should be read out again before the vote. When those 'for' and 'against' in each vote have been counted, the chairman should announce the result. If a large number of people are voting, the President should appoint two 'tellers' to count the votes. The tellers should both count the 'yes' and 'no' votes. If there is any disagreement the vote MUST be taken again. When an issue is controversial a close vote may be disputed so it is useful to be prepared for a written vote.

One further possible motion is 'That this meeting do now adjourn.' This takes precedence over all other business and may be moved at any time during a meeting. The Chairman should not accept such a motion if he thinks it is being moved with the intention of disrupting the meeting. The decision is made on the vote of the meeting, on a motion proposed and seconded, and without lengthy discussion. Amendments are possible but only to set, limit or extend the period of the adjournment.

The correct conduct of a meeting is not an easy skill to master, but many difficulties can be avoided if the presiding officer follows the procedures set out here. However, even this will not guarantee that meetings are without problems. Some issues will so divide the membership that heated, and sometimes irresolvable, exchanges are inevitable. Nevertheless, a basic knowledge of tried, and accepted, procedures will help ensure that most meetings are managed efficiently.

AGM

Annual General Meeting

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Get to know your licences

We all know playing music in a venue can be beneficial to your business, in many cases, it's vital. Obviously ensuring the sound system is spot on is essential, and your playlist will have been designed with your clientele in mind.

Music creates a mood. The music you play can be as much a part of the reason your customers are loyal as your food, drinks or décor, it encourages conversations, that vital connection between your staff and clients.

It's not just your customers who benefit from music being played either, your colleagues will too! Music can add a burst of energy to a team who have been on their feet all day.

Now, imagine your bar or restaurant without that music. Not quite the same environment is it? A business without music can fall flat, seem lifeless and cold.

Your equipment and music choices are obviously a crucial element to your operation, but along with this you need to ensure that you are correctly licensed to play that music.

There is some confusion between an entertainment licence and a music licence, but with the launch of TheMusicLicence earlier this year PPL PRS hope to ease this confusion and educate business owners on being correctly licensed for the music they play.



So, first things first...do you need TheMusicLicence to play music in your venue if you have an entertainment licence that allows you to play music? In short, yes you do and here is why.

An entertainment licence is issued by your local authority. It gives you permission to provide entertainment on your premises, and may be subject to certain conditions such as time restrictions or number of people attending.

TheMusicLicence is issued by PPL PRS and gives you permission to play music which is subject to The Copyright, Designs and Patents Act 1988. This means that you don't have to spend your time and energy contacting potentially hundreds of thousands of rightsholders - those people who create music - to get permission to play or perform their music in your business.

Obtaining TheMusicLicence gives you this permission, in relation to the vast majority of commercially available music. This ranges from grassroots and independent artists and composers through to the biggest names in the business.

So, hopefully this will help you to distinguish between the two licences required to entertain your customers and guests with music and live events.

With TheMusicLicence, playing music in your club or bar could cost you as little as £1.01 per day*, and you will be safe in the knowledge that you are licensed to play background music via radio and TV which can improve your brand, help your customers to feel welcome and valued and could also increase staff morale.

And now we are making it even easier for you to buy TheMusicLicence.

Previously businesses needed to buy two separate music licences, one from PPL and one from PRS for Music. These two bodies have listened to their customers and formed a new joint venture - PPL PRS Ltd - and created TheMusicLicence. What this means for you is that you can now buy and renew your music licence in one place, with one invoice and one contact. Simple!

If you require any assistance on matters relating to club licencing contact the NIFC on 07889 681714.

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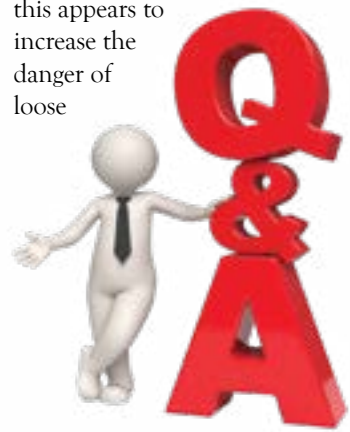
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Questions & Answers

Q. In advance of our AGM next month, we've been presented with a proposed rule change which requests that two members be allowed to sit in on Committee meetings as observers. I seem to recall quite clearly a piece you wrote in the magazine regarding the importance of confidentiality this appears to increase the danger of loose



tongues. Does the proposal have to go to the AGM, or can it be refused on the grounds of confidentiality beforehand?

A. I can confirm that a Rule change can only be voted upon and approved at a Special General Meeting. It cannot be discussed or voted on at an Annual General Meeting. Therefore, you can refuse this motion and direct this Member to call for a Special General Meeting if they wish for their rule change proposal to be discussed and voted on. A 75% majority of those Members present at an SGM is required to approve a rule change.

You are correct that it is important that Committee Meetings remain confidential and we would advise your Members not to vote for this

proposal if a Special General Meeting is ever convened to discuss and vote on it. Ultimately, it would be for the Club's Members to make the final decision on such a rule amendment although I hope they would appreciate that it would be difficult to ensure that Committee Meeting matters, such as employee information, is kept confidential if the Committee Meeting is attended by non-Committee Members.

In summary, you can prevent this from going to the AGM since it can only be dealt with at an SGM but ultimately, if an SGM was called and the change was approved by more than 75% of the Members present then it would be a valid rule amendment under those circumstances.

Q. We have a member who has been proposed and seconded for election to the committee but due to a previously booked holiday he will not be able to attend the AGM. Will this prevent him from being elected onto the committee?

A. A member needs only to be proposed and seconded in order to be placed on the ballot for election to the committee.

Technically, once proposed and seconded a member does not need to be present at any point during the AGM, or the period leading up to the AGM, in order to be properly elected.

If you have any questions you need answered for your club, then please send them to us at: info@nifederationofclubs.com

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Isolation and loneliness often occurs when a spouse passes away or friends and relatives die or move away from the area, the person left behind suddenly has no-one to turn to, or perhaps only sees some friends or relatives on a few occasions.

One of the best ways of combating this social issue is ensuring our clubs are as accessible as possible. This isn't always easy though.

We also know how difficult it can be for families to support their loved ones to maintain social interests or get involved in new hobbies as busy lives, work commitments, and family

obligations pull us in different directions.

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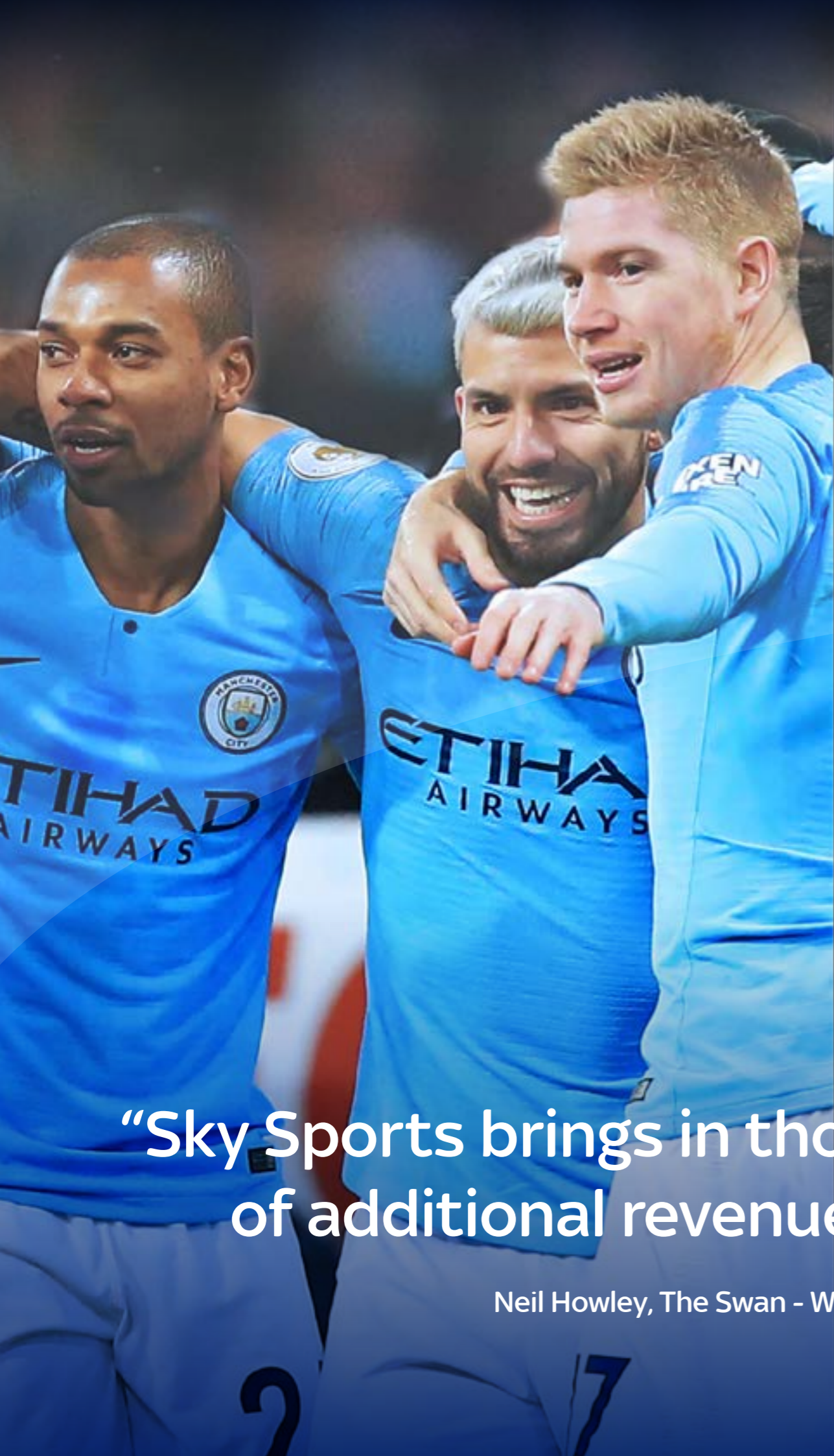
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Saturday 16 March, 12.30pm
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Sunday 31 March, 4.30pm
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Sunday 31 March, 12pm
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Unmissable Premier League lineup from Sky

Sky Sports has announced 15 live Premier League fixtures for March, giving clubs the opportunity to show more of the games that matter most to their customers as the Premier League table starts to take shape.

In what is looking likely to be the closest title race for many years, next month's live coverage will include 16 of the 20 Premier League teams, including the Manchester and Merseyside derbies.

Manchester United will be hosting Manchester City at Old Trafford on Saturday 16th March. This will be the first time the teams have met since Ole Gunnar Solskjaer has taken the reins as caretaker manager.

Meanwhile, Everton will be looking to seek revenge on

Liverpool on Sunday 3rd March, after Klopp's men grabbed a last-minute winner back in December.

Everton v Liverpool is the first of several huge Super Sunday games club-goers can look forward to. Other games featuring in March as part of Sky's Super Sunday coverage include; Arsenal v Man United on Sunday 10th March, Everton v Chelsea on Sunday 17th March and Liverpool v Spurs on Sunday 31st March.

Along with massive top of the table clashes, Sky Sports will also feature the likes of Cardiff, Fulham and Newcastle United, who will be fighting for survival at the bottom of the table as the end of the season approaches.



Picture credit: Getty Images

15 Premier League ties not to be missed

MARCH

Saturday 2nd March.....	West Ham Utd v Newcastle Utd - 17:30
Sunday 3rd March.....	Watford v Leicester City - 12:00
Sunday 3rd March.....	Fulham v Chelsea - 14:05
Sunday 3rd March.....	Everton v Liverpool - 16:15
Saturday 9th March.....	Crystal Palace v Brighton - 12:30
Sunday 10th March.....	Chelsea v Wolves - 14:05
Sunday 10th March.....	Arsenal v Man Utd - 16:30
Saturday 16th March.....	Man Utd v Man City - 12:30*
Sunday 17th March.....	Spurs v Crystal Palace - 12:00*
Sunday 17th March.....	Fulham v Liverpool - 14:15
Sunday 17th March.....	Everton v Chelsea - 16:30*
Saturday 30th March.....	Fulham v Man City - 12:30
Sunday 31st March.....	Cardiff City v Chelsea - 14:05
Sunday 31st March.....	Liverpool v Spurs - 16:30

APRIL

Monday 1st April.....	Arsenal v Newcastle Utd - 20:00
-----------------------	---------------------------------

* subject to participation in the FA Cup



COORS LIGHT MAKES DREAM HOLIDAY A REALITY FOR LUCKY NI BAR STAFF!



(l-r) Leanne Leckey & Paul Hanna from Molson Coors, Gemma Quinn from The Rusty Saddle in Belfast, Emma Walls from The Derg Arms in Castleterg and Gareth William Thrill Buchanan from The Chekkers Inn in Larne.



(l-r) Gemma Quinn from The Rusty Saddle in Belfast, Gareth William Thrill Buchanan from The Chekkers Inn in Larne, and Emma Walls from The Derg Arms in Castleterg.

Northern Ireland's best-selling bottled beer* Coors Light has swept away the January blues for five lucky NI bar staff, who have been announced as the winners of a massive £10,000 'experiential' competition organised by the Rocky Mountains beer company.

The winners, who are, Simon Crawley from The Quays Bar in Portrush, Paul McConaghy from The Ashburn Hotel in Lurgan, Paul Donnelly from Chekkers Inn in Larne, Michael Mckeown from The Rusty Saddle in Belfast, and Olga Walls from The Derg Arms in Castleterg have each won a dream holiday for themselves to enjoy in 2019.

The competition was part of a huge £300,000 campaign to celebrate a record year for Coors Light in Northern Ireland and was supported by an extensive out of home advertising campaign, online and social media engagement, bespoke PR support, and lots of 'on the ground' activity.

Last year figures showed that more than two in every three bottles of beer sold in Northern Ireland on-trade was a Coors Light*, with the brand winning over 38% value share of the market, and available in a staggering 97% of bars across the province. Each lucky winner was chosen by their ability to engage with their customers and reinforce the idea that nothing is more refreshing than a Coors Light, highlighting the unique thermochromic technology which ensures a perfect serve every time by turning the Rockies blue when the beer hits optimum temperature.

Denise Catney, Customer Marketing Manager for parent company Molson Coors, said:

"We're so pleased to be able to make our winners dream holidays come true in 2019, and myself and the team can't wait to see how they all get on during their travels.

The success of Coors Light as the best-selling bottled beer in Northern Ireland has been incredible and it's amazing to be able to say thank you to our partners for their support with campaigns like this."

"I'D LIKE TO SAY A BIG CONGRATULATIONS TO ALL OUR WINNERS FROM THE WHOLE TEAM HERE AT MOLSON COORS - WE HOPE YOU HAVE THE TRIP OF A LIFETIME!"



Country star 'John Rafferty'

Shares his story with Nigel Blair



Nigel Blair, Belfast 89FM.

I recently had the pleasure of interviewing John Rafferty during a Belfast 89fm two-hour special on his life & music.

John, born in Belfast, was raised in a family steeped in the love of music. His father, Gerry Rafferty, was a well known performer on the local club and cabaret scene, which created loving memories of travelling to numerous entertainment venues with him. He recalled, "Those were really happy days, watching on as my father sang his best renditions of Elvis songs. I always wanted to take to the stage, but lacked the confidence to do so. However,

dad soon sorted that out and it is because of his guidance, encouragement and faith in me, that I now sing and love what I do. He was, and always will be, my hero."

John laughed, saying, "It wasn't all plain sailing. Indeed, while attending Corpus Christie College, I was thrown out of the choir on the first day as the teacher thought I couldn't sing, saying I was only there to waste time. Well, I suppose everyone's entitled to their opinion."

It was in his late teen's that John began taking a serious interest in his music, inspired by performers such as, Elvis, Vince Gill, Garth Brooks and the Carpenters.

At 18 years, he began to perform at charity fundraisers as a Garth Brooks tribute act. He then joined the late Sam McPeake and Claire Maguire, and for ten years performed in the band, Xperience.

His solo career then began, and in almost no time at all his fan base grew dramatically, which saw him becoming a household

name on the local country music scene.

He has had many television appearances, including the Voice and the John Daly Show. He has also been the winner of the 'Best of the West' competition for three successive years 2016 to 2018, in addition to 'Sounds Like Country' winner in 2017.

While appearing in Scotland with the band 'North Star', with Lenny Smith, Graham Buchan, Alan Murphy and Mike Petrie, John took the 2017 title, Band of the Year, at the Northern Nashville Country Music Club.

John has released two albums, 'Shake of the Hand' and 'The Comfort of Her Wings', achieving number 1 in the iTunes Country Music Chart, and being played in thirty three countries worldwide.

John is appearing in the Glor Tire on the TG4 televised shows, his mentor being the Irish country star, John Brady.

In a recent conversation he said "I have known John for around six years, and have always been a big fan of his voice" going on to say, "John is a fabulous guy, with a great personality, and a voice which draws you, as you can sense that he is living the lyrics,



I wish him every success". In concluding John's interview he said, "I am the luckiest man in the world. I love what I do and have the full support of my beautiful wife Martine and my family."

From my own perspective, I would like to add that I wish John continued success in achieving his goal of reaching the top of the country music business.

You can download John's single, Go Rest High on That Mountain from Apple Music by visiting this link - <https://itunes.apple.com/us/album/go-rest-high-on-that-mountain-single/1297711534>

To find out more about John you can contact his management team by emailing info@johnraffertymusic.com

Here's to you John,

Nigel

HEVERLEE KAMPIOEN DE

HEVERLEE'S DE KAMPIOEN WINNERS VISIT BELGIUM

ON-TRADE STAFF ARE WHISKED OFF TO HEVERLEE'S HOMETOWN TO EXPERIENCE BELGIAN CULTURE



Two lucky bartenders have jettied off to Belgium to develop their skills with master brewer of premium Belgian lager Heverlee, Joris Brams, after winning the coveted Heverlee De Kampioen training programme earlier this year run by Tennent's NI.

The winners Nathaniel Armstrong from Belfast and Rhys Bell from Sainfield were flown out to Belgium for an all-expenses paid trip to learn about the history of the Park Abbey of the order of Premontre with Joris and the monks of the Abbey - the original home of Heverlee, just outside of Leuven. The trip also included, an overnight stay in Antwerp, dinner at one of Antwerp's top restaurants and a guided tour of Antwerp's vibrant street art scene visiting DZIA and Joachim street art.

The De Kampioen programme - Flemish for 'champion' - educated bartenders on the brand's provenance and heritage, exploring Belgian

beer culture and the Heverlee perfect serve. The winners were selected through a series of bartender sessions around Northern Ireland, having taking part in Belgian beer tasting, a beer quiz and Heverlee food pairings.

Clare Dunnion, Customer Marketing Manager at Tennent's NI, said: "We're thrilled to have crowned some local customers as Heverlee De Kampioens.

It is great to be able to work with the on-trade to bring to life the strong Belgian culture that's shaped Heverlee premium lager. What better place to experience the beer than where it all started.

Outlets that took part in the programme, saw staff develop their knowledge and understanding of Heverlee and the Premium Word Beer category."

Crafted using the finest ingredients, traditional techniques and brewed in Belgium, Heverlee was redeveloped following research at Belgium's largest abbey, when Joris Brams discovered that monks had been brewing an ancient beer at the abbey in 1129.

Working with the monks and with a local brewer, Joris used descriptions of this historic beer to create Heverlee; a smooth pint that blends the subtle sweetness wrought by a malt and maize mash with the distinctly bitter aroma of Saaz - the world's most expensive hop - to create a deliciously refreshing Belgian Pils style beer.

Living by the abbey motto, Ne Quid Nimis (life in balance), Heverlee delivers a perfectly balanced taste.

[@HeverleeBeer](http://www.heverlee.com)

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Club - Lifting Irish spirits since 1852

As part of the 165th year anniversary celebration of **Club Mixers**, Club unveiled a complete relaunch of its iconic range just over a year ago. The launch saw the introduction of an award-winning new tonic recipe and an iconic new nonreturnable glass bottles available in both 125ml and 200ml for the on-trade. The brand also updated liquid and packaging for the grocery channel with their 850ml PET bottle and last March released a new 4 pack 200ml glass Pack.

Continuing with a significant marketing campaign which has included experiential and sampling marketing, consumer PR, trade press, point of purchase

communications and digital support, the brand has looked to not only retain its relevance with their loyal consumers but also bring new drinkers to the joy of the brand.

“We are still very excited about the Club Mixers’ brand as it was very important for us to keep such an iconic Irish brand contemporary and relevant to the modern consumer,” said Brian Greer, brand manager, Britvic Ireland. “Our focus has always been to deliver a unique and superior taste experience, which is why being internationally recognised as delivering an exceptional taste was such a proud moment for the brand and reaffirms the strength

of our offering in such a competitive space. With our launch of a 4 pack 200ml for the grocery channel, we are looking to ensure consumers can enjoy the same bar experience with their favourite spirit in the comfort of their own home. The packs also allow for more accessible portioning versus larger formats.”

New packs are available in our award-winning Tonic,

Slimline Tonic and our Ginger Ale.

The Club Mixers portfolio offers a wide range of flavours, best enjoyed chilled over ice with a garnish of choice.

Club Mixers are the perfect accompaniment to spirits, expertly designed to blend deliciously with gins, vodkas and whiskeys.



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Cancer Focus NI celebrates 50 years



Pictured above are Debra Rice, cancer survivor from North Belfast, Roisin Foster, Chief Executive of Cancer Focus NI, and Donald Hunter, Service User Family Support from Craigavon.

Picture by Brian Morrison.

Leading local charity **Cancer Focus Northern Ireland** recently launched a major fundraising campaign to raise £100,000 for pioneering breast cancer research to mark its 50th birthday.

Speaking at the charity's 50th anniversary launch event, charity patron and TV personality, Rose Neill, said, "I am delighted to support Cancer Focus NI during this very special year.

"We all know someone who has been affected by this devastating disease. Cancer Focus NI does fantastic work funding research, supporting those with cancer and helping us all reduce our risk of getting cancer in the future.

"Over the years, research has led to better diagnostics and treatments, and more people are surviving cancer than ever before. But there is still so much to learn and more research is vital. Please support this important appeal and help the generations to come."

The new research project based at Queen's University Belfast will study women who've developed cancer in their second breast, and aims to develop a test to identify women who are at greatest risk of developing a second breast cancer. The results will help women avoid unnecessary breast surgery, receive the best, personalised treatment for their cancer and help save lives.

The charity's first fundraiser of the year is called Cheers to 50 Years - Cancer Focus NI is asking everyone, whatever their age, to request donations instead of gifts on their birthday

and give the donations to the charity's research campaign.

Cancer Focus NI, originally the Ulster Cancer Foundation, has a long history of funding cutting-edge research in local universities as well as caring for patients and their families, working in cancer prevention in the community and advocating for better health policies.

Chief executive Roisin Foster said, "We are delighted to reach this 50 year milestone. We were the first cancer charity to be set up in Northern Ireland and have supported many thousands of local people since then.

"Our charity initially started with the aim of funding locally-based research into cancer and we are proud to say that we are carrying on with that tradition.

"We are calling on everyone to come on board and help us continue to help people for the next 50 years."

During the year there will be a number of events to highlight the charity's birthday starting with the recent celebration launch at Belfast City Hall.

To make a donation visit www.cancerfocusni.org and click on the donate button. All the money you raise stays in Northern Ireland.

If you are concerned about cancer call the Cancer Focus NI information and support NurseLine 0800 783 3339 and speak to a specialist cancer nurse.



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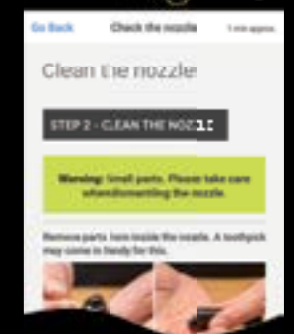
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4

Chance to win a pair of tickets to the Guinness Six Nations!

If you register and place your first order on MyDiageo between 9:00 on 14th January 2019 and 23:59 on 3rd March 2019 you will be in with a chance to win a pair of tickets to Ireland vs France in Dublin on 10th March 2019. The winner will be chosen at random and informed after the 3rd March.

Outlet owners can register by visiting

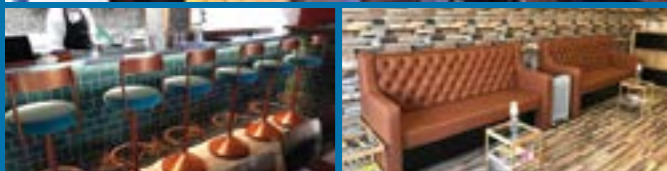
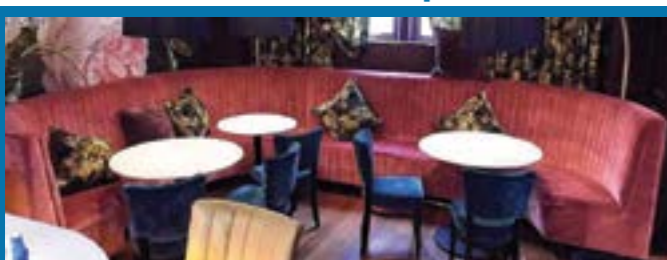
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2006

Goalkeepers union

Iranian goalkeeper, Ebrahim Mirzapour, threw opposition aside and gifted Mexican goalkeeper, Oswaldo Sanchez, with flowers and his condolences for the passing of Sanchez's father, who had died just days before.



Personal tragedy struck the Mexican goalkeeper Sanchez, during the 2006 World Cup Finals in Germany. His father, Felipe, died suddenly and most unexpectedly (from a heart attack) in Guadalajara on the Thursday. With the permission of his team, the sad Sanchez made the long and lonely journey across the world to bury his beloved father. Leaving behind the euphoria of playing in the World Cup Finals, Sanchez knew he might never play in another World Cup Match.

The team didn't know if he'd make it back for the game on the Sunday. He did. He buried his father and spent time grieving with his family before they insisted he get back on the plane and fly across the world in time to play in the game against Iran on the Sunday.

As is the tradition in big international football matches, after the national anthems, the players file past each other shaking hands. The two goalkeepers are usually at the end of the line. When the goalkeepers met, the Iranian keeper paused and bent down to pick up a bouquet of flowers which he gave to his opposite number, Sanchez the Mexican goalkeeper.

Although Mexico went on to win 3-1, the goal-keepers' moment transcended politics, power and even football results and demonstrated that from the brotherhood of sport, to the brotherhood of football, to the brotherhood of those unique people - goalkeepers, great sportsmanship prevails.

Mickelson embraces Clarke

Teeing off in front of a big crowd can be a daunting experience, even for an experienced professional. Teeing off on the first day of golf's greatest competition, the Ryder Cup, has to be even more daunting. Teeing off on day number one of the Ryder Cup when you are still grieving the death of your wife, must be extraordinarily tense.



Mickelson and Clarke, two great sportsmen.

When Northern Ireland's hugely talented, Darren Clarke, walked onto the first tee on the opening day of the Ryder Cup 2006 at the K Club, his opposite number, America's Phil Mickelson, walked towards him, held out his arms and embraced him in a warm bear hug. A magical sporting moment for the world to see.

The still grieving Clarke had lost his wife, Heather (39), to cancer only a month before and was probably a bag full of mixed emotions as he stepped up to the tee in the world's greatest golfing competition. The warmth and affection shown by his competitor helped to relax him and reassure him. Clarke hit a great shot.

In fact, Clarke went on to birdie his first hole and ultimately he and his partner Lee Westwood beat the Americans, Mickelson and DiMarco, on the first of three days of intense golf. Clarke held it together for his European golf team as they battled against the Americans during three days of highly competitive world class golf.

Mickelson's gesture helped Clarke to master his grief so that he could play his natural game - brilliant golf.

It happened in 2006...

Football - Jose Mourinho's Chelsea retained the Premier League title after defeating Manchester Utd 3-0 at Stamford Bridge at the end of April.

GAA - The All-Ireland Senior Football Championship was won by Kerry, running out winners by 4-15 to 3-05 against Mayo.

Golf - Tiger Woods won the British Open at Royal Liverpool by 2 strokes from Chris DiMarco. With his recent resurgence after serious back injuries, who knows, he may still win it again in 2019.

Rugby - The 112th Six Nations trophy was won by France. They finished tied on 8 points with Ireland but took the honours by points difference.

Tennis - Roger Federer defeated Rafael Nadal by 3 sets to 1 to lift the Men's Singles Championship at Wimbledon.

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